

ExtraFax

IN ACTION

Nabholz Construction was founded in 1949, and its mission is to earn recognition as the best General Contractor and Construction Management firm in the United States. The company promotes teamwork and continuous improvement for all Nabholz employees, and focuses on meeting the special needs of our clients.

Communicating with businesses is key and faxing continues to be a method of transferring documents, whether it is faxing in bid or bid amendments or contacting suppliers. An email/faxing solution was needed to provide a highly reliable correspondence level regardless of the format.

Even though email proliferates business, the need to fax is still very important to many sectors. Having full integration with Notes is the way to go, but it must make sense from a business/sales process and from a ROI perspective.

Nabholz completed a business time/cost productivity case and it was very easy to demonstrate the benefits from a staff productivity standpoint. Nabholz had standardized on Notes and built a custom Domino application to allow quick response to bids. This correspondence application also allows for distribution of changes. These changes must be distributed quickly in order to meet stringent guides for submissions. The solution would provide faxing from each of its four locations. For example, an addendum to a bid must be sent out to 100 people quickly. The correspondence application handles the task and gets the information out in an easily manageable fashion with a minimum of user intervention.

Several fax solutions were evaluated. A Notes integrated solution would be ideal as Notes was the email and application standard. After evaluating several products, ExtraFax was selected because of its seamless integration and ease-of-use.

Nabholz was able to complete "mail merge" type functionality so that every fax was personalized. Unlike other fax server offerings, ExtraFax offered this functionality right out of the box.

ExtraFax servers were configured to handle the faxing at the three larger locations. The fourth location utilized ExtraFax running on modems. The flexibility of ExtraFax software offerings and software support allowed Nabholz to get exactly what they needed for all locations at a very competitive cost. Other solutions did not allow for the use of modems for smaller offices.

"We also have implemented DID at the larger offices so that each employee has a fax number. This ensures maximum time/cost productivity gains as sending and receiving is done right at the desktop, eliminating the need to visit fax machines," says John Nabholz, Information Services Manager.

The ExtraFax Post Office also keep a complete archive of all documents thereby permitting easy retrieval as well as keeping a complete fax log.

Nabholz has also integrated the faxing into a true, universal Notes inbox. ExtraFax is part of a Notes voice/fax/email system.

A successful implementation of faxing that leverages and maximizes the company's Notes investment.

Extracomm - the Extras for Domino www.extracomm.com

John Nabholz, IS Manager

"Yes, there were productivity benefits, but there were also other benefits, such as long-distance savings that would be realized by using the company's multiple locations to send faxes for the lowest cost."

